

JOINING



November 21, 2014

Mr. Harry Lader
Harry Lader & Assoc Inc
2379 Woodward Avenue
Cleveland, OH 44107

Dear Harry,

Thank you for the Lunch and Learn Excel session you taught at Libman Goldstine Kopperman & Wolf on Aug. 8, 2014.

With our wide range of attendees, including partners, managers, staff accountants, and administrative assistants, who all have varying Excel needs and skills, I believe they all walked away with a few new tricks to use in the trade.

In the past, we have sent our staff out to different Excel seminars, but that did not work out very well because the teaching did not line up with what we do on a day to day basis.

Because of your expertise in Excel, the ability to communicate clearly with your unique hands on approach and excellent handouts, you did an outstanding job in a short amount of time.

While using our own spreadsheets for some of the examples, you were able to show us how some features that we had not been familiar with before, like consolidating spreadsheets, creating formulas across multiple worksheets, and creating reports from Pivot tables, would help us on a day to day basis. We also appreciated learning a number of shortcuts and hot keys to quickly auto fit a column, go to a particular worksheet from a large number of worksheets, and inserting/deleting rows and columns quickly.

The skills you presented will save us time; and in our industry, that is critical. We are continually looking for ways to gain efficiency and keep our fees reasonable for our clients. The lessons we gained will help our folks meet budgets on their projects and help us maintain our fee structure in the competitive environment we work in.

Furthermore, we often utilize spreadsheets to reconcile complex information and share the spreadsheets with our clients as discussion tools. With the skills learned from your instruction, the spreadsheets we design will be more user-friendly and more informative.

I will highly recommend your Excel class and look forward to working with you again soon.

Sincerely,

A. Michael Luxeder
AML/ccm